

**Broward County Public Schools** 

## RECOMMENDATION TABULATION

ITB #:	19-027N	Tentative Board Meetin	g Date*: AP	RIL 10, 2018	
ITB Title:	INDUSTRIAL EDUCATION EQUIPMENT AND	# Notified:	1064	# Downloaded:	32
	SUPPLIES (CATALOG)	# of Responses Rec'd:	10	# of "No Bids":	0
For:	VARIOUS LOCATIONS	ITB Opening Date :	MARCH 21,	2018	
Fund:	(School/Department) VARIOUS FUNDS	Advertised Date:	FEBRUARY	25, 2018	

POSTING OF ITB RECOMMENDATION/TABULATION: Select One Recommendations and Tabulations will be posted in the Procurement & Warehousing Services and <a href="www.Demandstar.com">www.Demandstar.com</a> on <a href="MARCH 29">MARCH 29</a>, 2018 @ 3:00 pm</a> and will remain posted for 72 hours. Any person who is adversely affected by the decision or intended decision shall file a notice of protest, in writing, within 72 hours after the posting of the notice of decision or intended decision. The formal written protest shall be filed within ten (10) days after the date the notice of protest is filed. Failure to file a notice of protest or failure to file a formal written protest shall constitute a waiver of proceedings under this chapter. Section 120.57(3)(b), Florida Statutes, states that "The formal written protest shall state with particularity the facts and law upon which the protest is based." Saturdays, Sundays, state holidays and days during which the District is closed shall be excluded in the computation of the 72-hour time period provided. Filings shall be at the office of the Director of Procurement & Warehousing Services, 7720 West Oakland Park Boulevard, Suite 323, Sunrise, Florida 33351. Any person who files an action protesting an intended decision shall post with the School Board, at the time of filing the formal written protest, a bond, payable to The School Board of Broward County, Florida, (SBBC), in an amount equal to one percent (1%) of the estimated value of the contract. Failure to post the bond required by SBBC Policy 3320, Part VIII, Purchasing Policies, Section N, within the time allowed for filing a bond shall constitute a waiver of the right to protest.

(\*) The Cone of Silence, as stated in the ITB / RFP / RFQ / HARD BID, is in effect until it is approved by SBBC. The Board meeting date stated above is tentative. Confirm with the Purchasing Agent of record for the actual date the Cone of Silence has concluded.

### RECOMMENDATION TABULATION

IN ORDER TO MEET THE NEEDS OF SBBC, **BID ITEM 1** SHALL BE AWARDED BY ITEM TO RESPONSIVE AND RESPONSIBLE BIDDERS MEETING ALL SPECIFICATIONS, TERMS AND CONDITIONS OFFERING A SINGLE-FIXED PERCENTAGE DISCOUNT FROM MANUFACTURER'S SUGGESTED RETAIL PRICELIST (MSRP) OR WEBSITE CATALOG. THESE AWARDEES SHOULD BE IN A FAVORABLE POSITION TO COMPETE FOR SBBC'S BUSINESS, AND THE VENDOR THAT OFFERS THE GREATEST DISCOUNT SHOULD OBTAIN THE LARGEST VOLUME OF BUSINESS.

ITE	M# & MANUFACTURER	VENDOR(S) AWARDED		% DISCOUNT
7.	AFINA 3D PRINTER	CAMCOR, INC. (PRIMARY) PROJECT LEAD THE WAY, INC. (ALTERNATE)		26% 0%
9.	AMATROL	D.C. JAEGER CORPORATION		0%
10.	DENFORD	TECHNICAL AND EDUCATIONAL TRAINING A D/B/A TECHNICAL TRAINING AIDS	IDS INC.,	0%
21.	DIMENSION	TECHNICAL AND EDUCATIONAL TRAINING A D/B/A TECHNICAL TRAINING AIDS	IDS INC.,	0%
23.	ELENCO SNAP CIRCUITS	PROJECT LEAD THE WAY, INC		0%
26.	EZ ROUTER (CNC MACHINES)	TECHNICAL AND EDUCATIONAL TRAINING AIDS, INC. D/B/A TECHNICAL TRAINING AIDS		0%
30.	GRAINGER	UNITED DATA TECHNOLOGIES, INC.		5%
47.	LEGO ROBOTICS	LEGO BRAND RETAIL, INC., D/B/A LEGO EDUC NORTH AMERICA	CATION	3%
В	y: When	y frant hising Agent)	Date:	MARCH 29, 2018

The School Board of Broward County, Florida, prohibits any policy or procedure which results in discrimination on the basis of age, color, disability, gender expression, national origin, marital status, race, religion, sex or sexual orientation. Individuals who wish to file a discrimination complaint, may call the Executive Director, Benefits & EEO Compliance at 754-321-2150 or Teletype Machine (TTY) at 754-321-2158.

Individuals with disabilities requesting accommodations under the Americans with Disabilities Act (ADA) may call the Equal Educational Opportunities (EEO) at 754-321-2150 or Teletype Machine (TTY) at 754-321-2158.

#### BID 19-027N – INDUSTRIAL EDUCATION EQUIPMENT AND SUPPLIES (CATALOG)

ITE	M# & MANUFACTURER	VENDOR(S) AWARDED	% DISCOUNT
48.	LITTLE BITS	UNITED DATA TECHNOLOGIES, INC. (PRIMARY) CAMCOR, INC. (ALTERNATE)	13% 10%, 12%
51.	MAKERBOT	UNITED DATA TECHNOLOGIES, INC. (PRIMARY) CAMCOR, INC. (PRIMARY) PROJECT LEAD THE WAY, INC (ALTERNATE) TECHNICAL AND EDUCATIONAL TRAINING (ALTERNATE) AIDS, INC. D/B/A TECHNICAL TRAINING AIDS	7%, 8% 6% 0% 0%
52.	MAKEY MAKEY	UNITED DATA TECHNOLOGIES, INC.	0%
59.	MIDWEST TECHNOLOGY	MIDWEST SHOP SUPPLIES INC. D/B/A MIDWEST TECHNOLOGY PRODUCTS	5%
63.	PARALLAX	PROJECT LEAD THE WAY, INC	0%
64.	PARROT DRONES	UNITED DATA TECHNOLOGIES, INC.	5%
65.	PAXTON/PATTERSON	PROJECT LEAD THE WAY, INC	0%
71.	QUESTECH	TECHNICAL AND EDUCATIONAL TRAINING AIDS, INC. D/B/A TECHNICAL TRAINING AIDS	0%
75.	RHINO SOFTWARE	TECHNICAL AND EDUCATIONAL TRAINING AIDS, INC. D/B/A TECHNICAL TRAINING AIDS	0%
84.	SNAP-ON TOOLS	SNAP-ON INDUSTRIAL, A DIVISION OF IDSC HOLDINGS LLC	25%
87.	TECHNICAL TRAINING AIDS	TECHNICAL AND EDUCATIONAL TRAINING AIDS, INC. D/B/A TECHNICAL TRAINING AIDS	0%
90.	UNIVERSAL LASER SYSTEMS	TECHNICAL AND EDUCATIONAL TRAINING AIDS, INC. D/B/A TECHNICAL TRAINING AIDS	0%
93.	VEX IQ ROBOTICS	PROJECT LEAD THE WAY, INC	0%
94.	VEX ROBOTICS	PROJECT LEAD THE WAY, INC	0%
95.	WONDER WORKSHOP ROBOTICS	CAMCOR, INC. (PRIMARY) UNITED DATA TECHNOLOGIES, INC. (ALTERNATE)	18% 10%

**BID ITEM 2** SHALL BE AWARDED BY ITEM TO RESPONSIVE AND RESPONSIBLE BIDDERS MEETING ALL SPECIFICATIONS, TERMS, AND CONDITIONS OFFERING A SINGLE-FIXED PERCENTAGE DISCOUNT OFF OTHER MANUFACTURER'S SUGGESTED RETAIL PRICELIST (MSRP) OR WEBSITE CATALOG NOT INCLUDED IN BID ITEM 1.

VENDOR(S) AWARDED		<b>MANUFACTURER</b>		% DISCOUNT
CAMCOR, INC.		DЛ		5%
		DREMEL		5%
		HAMILTON		10%
		MODULAR ROBOTICS		0%
		OZOBOT (PRIMARY)		10%
		ROBOTIS		5%
		SPHERO		5%
	Unna	STEM FUSE (PRIMARY)		20%
Ву:	Navene Gran		Date:	MARCH 29, 2018
·	(Purchasing A	gent)		

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### BID 19-027N – INDUSTRIAL EDUCATION EQUIPMENT AND SUPPLIES (CATALOG)

VENDOR(S) AWARDED	MANUFACTURER	% DISCOUNT
D.C. JAEGER CORPORATION	ICONNECT TRAINING SYNDAVER LABS	0% 0%
SID TOOL CO., INC. D/B/A MSC INDUSTRIAL SUPPLY CO.	MSC INDUSTRIAL SUPPLY CO.	12%
SNAP-ON TOOLS	BLUEPOINT TOOLS JH WILLIAMS NEXTIQ PROCUT	25% 25% 25% 25%
TECHNICAL AND EDUCATIONAL TRAINING AIDS, INC. D/B/A TECHNICAL TRAINING AID	SOLIDWORKS STRATASYS LINCOLN FANUC CEV MINDS I AUTEL SCIENCE BITS PROGRESSIVE EDUCATION WISCONSIN BENCH DEPCO DIGITAL QUEST ARTEC ENERGY CONCEPTS TURBINE TECH DESKTOP METAL SIMLOG BOBCAD LEVIL CNC CONCEPTS INC. TROTEC LASER ENGRAVERS RENISHAW VR SIM	0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0
UNITED DATA TECHNOLOGIES, INC.	STEMFUSE MAKEBLOCK KANO SAMLABS CHIBITRONICS OZOBOT HP SPROUTPRO BIRDBRAIN TECHNOLOGIES SEEED STUDIO (IN PROGRESS) SAMSUNG VR UNITED DATA TECHNOLOGIES SERVICES ZSPACE INTEL EDISON ROBO 3D BALANCE OF LINE	5% 10% 5% 5% 5% 5% 5% 5% 5% 6% 2% 10% 5% 3% 5% 3%
By: Karlens Grant (Purchasing Ag	Date:	MARCH 29, 2018

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### BID 19-027N – INDUSTRIAL EDUCATION EQUIPMENT AND SUPPLIES (CATALOG)

IT IS RECOMMENDED THAT FOR REASON(S) STATED ON THE ATTACHED ITB/RFP REJECTION SHEET, THE BIDS REFERENCED BE REJECTED IN ITS ENTIRETY FOR NOT COMPLYING WITH ITB/RFP REQUIREMENTS.

CONTRACT PERIOD: JULY 1, 2018 THROUGH AUGUST 31, 2021.

By:	Karlene Grant	Date:	MARCH 29, 2018
	(Purchasing Agent)	)	

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## 19-027N BID REJECTIONS

#### REJECT BID FROM THE SOLID EXPERTS INC.

THE PROPOSER IS NON-RESPONSIVE AS IT DID NOT COMPLETE **ATTACHMENT 4**, THE LEGAL OPINION OF BIDDER'S PREFERENCE FORM AS STATED IN THE ITB.

### AS STATED IN SPECIAL CONDITION 11:

BIDDING PREFERENCE LAWS: ALL BIDDERS MUST COMPLETE AND SUBMIT SECTION 7, ATTACHMENT 4 TO BE CONSIDERED FOR AWARD. THE STATE OF FLORIDA PROVIDES A BIDDER'S PREFERENCE FOR BIDDERS WHOSE PRINCIPAL PLACE OF BUSINESS IS WITHIN THE STATE OF FLORIDA FOR THE PURCHASE OF PERSONAL PROPERTY. THE LOCAL PREFERENCE IS FIVE (5) PERCENT. BIDDERS WHOSE PRINCIPAL PLACE OF BUSINESS IS OUTSIDE THE STATE OF FLORIDA MUST HAVE AN ATTORNEY, LICENSED TO PRACTICE LAW IN THE OUT-OF-STATE JURISDICTION, AS REQUIRED BY FLORIDA STATUTE 287.084(2), EXECUTE THE "OPINION OF OUT-OF-STATE BIDDER'S ATTORNEY ON BIDDING PREFERENCES" FORM, SECTION 7, ATTACHMENT 4, AND MUST SUBMIT THIS FORM WITH SUBMITTED BID. SUCH OPINION SHOULD PERMIT SBBC'S RELIANCE ON SUCH ATTORNEY'S OPINION FOR PURPOSES OF COMPLYING WITH FLORIDA STATUTE 287.084. FLORIDA BIDDERS ARE NOT REQUIRED TO HAVE AN ATTORNEY RENDER AN OPINION BUT THE FLORIDA BIDDER MUST COMPLETE ITS PORTION OF THIS FORM. FAILURE TO SUBMIT AND EXECUTE THIS FORM, WITH BID, SHALL RESULT IN BID BEING CONSIDERED "NON-RESPONSIVE" AND BID REJECTED.



Group 1	1 - DISCOUNT OFF MANUFACTURER'S	CAMC	OR, INC.	D.C. JAEGER	CORPORATION		AIL, INC. DBA LEGO ORTH AMERICA		PLIES INC DBA MIDWEST OGY PRODUCTS
Item #	Description	% for Supplies	% for Equipment	% for Supplies2	% for Equipment3	% for Supplies3	% for Equipment4	% for Supplies4	% for Equipment5
7	AFINIA 3D PRINTER	26% (P)	26% (P)						
9	AMATROL (Interactive Technical Learning)			0%	0%				
19	DENFORD (CNC Software)								
21	DIMENSION (3D Printers)								
23	ELENCO SNAP CIRCUITS								
26	EZ ROUTER (CNC Machines)								
30	GRAINGER				_				
47	LEGO ROBOTICS					3%			
48	LITTLEBITS	10%	12%				<del>-</del>		
51	MAKERBOT	6% (P)	6% (P)						
52	MAKEY MAKEY								
59	MIDWEST TECHNOLOGY PRODUCTS							5%	5%
63	PARALLAX								
64	PARROT DRONES								
65	PAXTON/PATTERSON								
71	QUESTECH								
75	RHINO SOFTWARE								
84	SNAP-ON TOOLS (Industrial Tools)								
87	TECHNICAL TRAINING AIDS								
	UNIVERSAL LASER SYSTEMS								
93	VEX IQ ROBOTICS								
94	VEX ROBOTICS								
95	WONDER WORKSHOP ROBOTICS	18% (P)	18% (P)						



Group 1 -	- DISCOUNT OFF MANUFACTURER'S	PROJECT LEAV	AD THE WAY, INC.	SNAP-ON INDUSTRIA	AL	TECHNICAL AND EDUCA	ATIONAL TRAINING AIDS	UNITED DATA TECHNO	OLOGIES INC. DBA UDT
Item #2	Description3	% for Supplies5	% for Equipment6	% for Supplies6	% for Equipment7	% for Supplies62	% for Equipment73	% for Supplies622	% for Equipment733
7	AFINIA 3D PRINTER	0%	0%						
9	AMATROL (Interactive Technical Learning)								
19	DENFORD (CNC Software)					0%	0%		
21	DIMENSION (3D Printers)					0%	0%		
23	ELENCO SNAP CIRCUITS	0%							
26	EZ ROUTER (CNC Machines)					0%	0%		
30	GRAINGER							5%	5%
47	LEGO ROBOTICS								
48	LITTLEBITS							13% (P)	13% (P)
51	MAKERBOT	0%	0%			0%	0%	7% (P)	8% (P)
52	MAKEY MAKEY							0%	0%
59	MIDWEST TECHNOLOGY PRODUCTS								
63	PARALLAX	0%							
64	PARROT DRONES							5%	5%
65	PAXTON/PATTERSON	0%	0%						
71	QUESTECH					0%	0%		
75	RHINO SOFTWARE					0%	0%	1	
84	SNAP-ON TOOLS (Industrial Tools)			25%	25%				
87	TECHNICAL TRAINING AIDS			4		0%	0%		
90	UNIVERSAL LASER SYSTEMS					0%	0%		
93	VEX IQ ROBOTICS	0%	0%			4			
94	VEX ROBOTICS	0%	0%						
95	WONDER WORKSHOP ROBOTICS							10%	10%

Group 2 - DISCOUNT OFF OTHER MANUFACTURER'S NOT INCLUDED IN BID ITEM 1					
Item #	Manufacturer Name	Indicate Catalog or Website	% for Supplies	% for Equipment	
CAMC	OR, INC.				
1	DJI	DJI List Price	5%	5%	
2	Dremel	Dremel List Price	5%	5%	
3	Hamilton	Hamilton List Price	10%	10%	
4	Modular Robotics	Modular Robotics List Price	0%	0%	
5	Ozobot	Ozobot List Price	10% (P)	10% (P)	
6	Robotis	Robotis List Price	5%	5%	
7	Sphero	Sphero List Price	5%	5%	
8	STEM Fuse	STEM Fuse List Price	20% (P)	20% (P)	
D.C. Ja	aeger Corporation				
1	iConnect Training	www.iConnectTraining.com	0%	0%	
2	Syndaver Labs	<u>www.syndaver.com</u>	0%	0%	
SID TO	OL CO., INC. DBA MSC INDUSTRIA	I SUBBLY CO			
			120/	120/	
1	MSC Industrial Supply Co.	https://www.mscdirect.com	12%	12%	
SNAP-(	ON INDUSTRIAL, A DIV OF IDSC HC	OLDINGS ILC			
1	Bluepoint Tools	snaponindustrialcatalog.com	25%	25%	
2	JH Williams	snaponindustrialcatalog.com	25%	25%	
3	NextIQ	snaponindustrialcatalog.com	25%	25%	
4	Procut	snaponindustrialcatalog.com	25%	25%	
		· · ·			
(ECHN	ICAL AND EDUCATIONAL TRAINING	G AIDS			
1	Solidworks	www.solidworks.com	0%	0%	
2	Stratasys	www.stratasys.com	0%	0%	
3	Lincoln	www.lincolnelectric.com	0%	0%	
4	FANUC	www.fanucamerica.com	0%	0%	
5	CEV	www.cevmultimedia.com	0%	0%	
6	Minds I	www.mindsirobotics.com	0%	0%	
7	Autel	www.autelrobotics.com	0%	0%	
8	Science Bits	www.science-bits.com	0%	0%	
9	Progressive Education	www.progressiveinc.ca/us intl/	0%	0%	
10	Wisconsin Bench	www.wibenchmfg.com	0%	0%	
11	DEPCO	www.depcollc.com	0%	0%	
12	Digital Quest	www.digitalquest.com	0%	0%	
13	Artec	www.artec3d.com	0%	0%	
14	Energy Concepts	www.eci-info.com	0%	0%	
15	Turbine Tech	www.turbinetechnologies.com	0%	0%	
16	Desktop Metal	www.desktopmetal.com	0%	0%	



17	Simlog	www.simlog.com	0%	0%
18	Bobcad	www.bobcad.com	0%	0%
19	Levil	www.levil.com	0%	0%
20	CNC Concepts Inc.	www.cncci.com	0%	0%
21	Trotec Laser Engravers	www.troteclaser.com/en	0%	0%
22	Renishaw	www.renishaw.com	0%	0%
23	VR Sim	www.vrsim.com	0%	0%
JNITED	DATA TECHNOLOGIES INC. DBA UDT			
1	StemFuse	https://shop.udtonline.com	5%	5%
2	MakeBlock	https://shop.udtonline.com	10%	10%
3	Kano	https://shop.udtonline.com	5%	5%
4	SamLabs	https://shop.udtonline.com	5%	5%
5	Chibitronics	https://shop.udtonline.com	5%	5%
6	Ozobot	https://shop.udtonline.com	5%	5%
7	HP SproutPro	https://shop.udtonline.com	5%	5%
8	BirdBrain Technologies	https://shop.udtonline.com	5%	5%
9	SEEED Studio (In progress)	https://shop.udtonline.com	5%	5%
10	Samsung VR	https://shop.udtonline.com	2%	2%
11	United Data Technologies Services	https://shop.udtonline.com	10%	10%
12	Zspace	https://shop.udtonline.com	5%	5%
13	Intel Edison	https://shop.udtonline.com	3%	3%
14	Robo 3D	https://shop.udtonline.com	5%	5%
15	Balance of Line	https://shop.udtonline.com	3%	3%
	ADDITIONAL INFORMATION:			
	Warranty (Days)			
	Delivery days (ARO)			

Group 2 - Discount off other Manufacturer's Not Included on Bid Item 1